My Farm



Herdshare starter kit

Free printable sheets for small dairies

Made by a small dairy farmer in Southern Illinois

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Small herdshares in our groups keep a notebook, a dry-erase board by the milk counter, or a list on the fridge. These are the same lists, ready to print. Print as many copies as you need and share them with anyone starting out.

Weekly pickup sign-in

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Week of _____ Pickup day _____ Pickup spot _____

Member name	Share size	Pickup day	Jars out	Jars in	Signed

> Tip from a farmer in our groups: a name label on a string that moves to the empty jar tells you whose jar it is.

Monthly payment tracker

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Month _____ Year _____ Total collected $ _____

#	Member	Monthly fee	Paid date	Method (check one)	Notes
1				☐Cash ☐Check ☐Venmo ☐Card	
2				☐Cash ☐Check ☐Venmo ☐Card	
3				☐Cash ☐Check ☐Venmo ☐Card	
4				☐Cash ☐Check ☐Venmo ☐Card	
5				☐Cash ☐Check ☐Venmo ☐Card	
6				☐Cash ☐Check ☐Venmo ☐Card	
7				☐Cash ☐Check ☐Venmo ☐Card	
8				☐Cash ☐Check ☐Venmo ☐Card	
9				☐Cash ☐Check ☐Venmo ☐Card	
10				☐Cash ☐Check ☐Venmo ☐Card	
11				☐Cash ☐Check ☐Venmo ☐Card	
12				☐Cash ☐Check ☐Venmo ☐Card	
13				☐Cash ☐Check ☐Venmo ☐Card	
14				☐Cash ☐Check ☐Venmo ☐Card	
15				☐Cash ☐Check ☐Venmo ☐Card	
16				☐Cash ☐Check ☐Venmo ☐Card	
17				☐Cash ☐Check ☐Venmo ☐Card	
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22				☐Cash ☐Check ☐Venmo ☐Card	
23				☐Cash ☐Check ☐Venmo ☐Card	
24				☐Cash ☐Check ☐Venmo ☐Card	
25				☐Cash ☐Check ☐Venmo ☐Card	

Not legal advice. Raw milk and herdshare rules vary by state; check yours.

Jar and deposit log

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Month _____ Deposit per member $_____ Lost or broken jar fee $_____

Member	Deposit held	Jars out	Returned	Lost	Date	Notes
Example member	*$40*	*4*	*3*	*1*	*11/20*	*$5 lost-jar fee*

Jars out minus returned is what each member still has. If you don't charge for lost jars, add what they cost to your price (see the pricing worksheet).

New member checklist

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Member name _____ Start date _____

Phone _____ Email _____

- [ ] **Share agreement signed** Date _____
  Use your own agreement and keep a copy. This kit does not include one.

- [ ] **Share size** _____ Gallons a week _____

- [ ] **Pickup day chosen** _____ Time _____
  Where: _____ (milk counter, fridge, at the door)

- [ ] **Best way to reach them** ☐Text ☐Call ☐Messenger ☐Email

- [ ] **How they'll pay** ☐Cash ☐Check ☐Venmo ☐Card
  ☐Weekly ☐Monthly Amount $_____ Due on _____

- [ ] **Jar deposit** $_____ paid on _____ Jars given _____

- [ ] **When they can't come**, they tell you by _____ (how and how early)
  What happens to that week's milk: _____

- [ ] **Told how you announce changes** (moved pickup day, holidays, sold out)

- [ ] **Added to your pickup list**, payment tracker and group text

Notes

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Pricing worksheet

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1. What one month costs you

Feed and grain	$
Hay	$
Minerals and salt	$
Vet and medicine (a year's cost divided by 12)	$
Jars, lids, labels or milk bags	$
Your time: _____ hours × $_____ an hour	$
Other (bedding, electric, cleaning supplies) _____	$
A. Total for the month	**$**

2. Your cost per gallon

B. Gallons you sell a month _____ (1 gallon a week is about 4.3 gallons a month)

A ÷ B = cost per gallon $_____

3. Price a share

Gallons a week in the share _____ × 4.3 = _____ gallons a month × $_____ a gallon = **$_____ a month**

What small herdshares in our groups charge

Examples shared by farmers in Facebook groups in late 2026. Not advice: your own costs and your state's rules come first.

- $60 a month for 2 gallons a week (about $7 a gallon)
- $8 a gallon for "pet milk" (a farm in Kentucky)
- $40 jar deposit, plus $5 for every jar that doesn't come back
- New jars from an Amish store: $5 each plus tax. They're thinner and break easier, so some customers prefer old pickle jars.

More on pricing: myfarmingapp.com/landing/blog/how-to-price-your-herdshare

Rather not keep paper?

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If paper works for you, keep using it. If your list is growing, or you're tired of texting everyone one by one, My Farm keeps the same lists on your phone. It's an app for small dairies, herdshares, egg routes and CSAs.

- [ ] This week's pickup list, by day
- [ ] Reminder texts to members before pickup
- [ ] Who has paid and who still owes, whether they paid cash, Venmo or card
- [ ] Jars out and deposit held for each member
- [ ] Members sign your share agreement on their phone
- [ ] A member page where they see their pickup day, pause for vacation and pay by card

30 days free. No credit card.

When the trial ends, nothing is charged. You can stay on the Free plan (up to 40 members and 50 texts a month) or pick a paid plan from $20 a month (US prices).

Scan the code or go to:
myfarmingapp.com/landing/herdshare

This kit is free to print, copy and share with other farmers.